



# Value Based Payments The Signs of Things To Come

PA Homecare Association

May 2023

# We're Back....

- The continuum of VBP
- Whole Person Care and Physical Health
- What we have in PA Homecare today
- What other states are doing in Homecare VBP
- Market Conditions and Challenges
- What To Do!



## The Roots of VBP

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- Physical Health Foundation
  - Prevention
  - Pre-Intervention
  - Avoiding Higher Levels of Care
  - Avoiding Emergency Room Visits
  - Avoiding Hospitalization
  - Avoiding Institutionalization





# Whole Person Care

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- Person Centered
- Considers ALL Aspects of Person's Life
- Social Determinants of Health
- Physical Health
- Behavioral Health
- Long Term Services and Supports

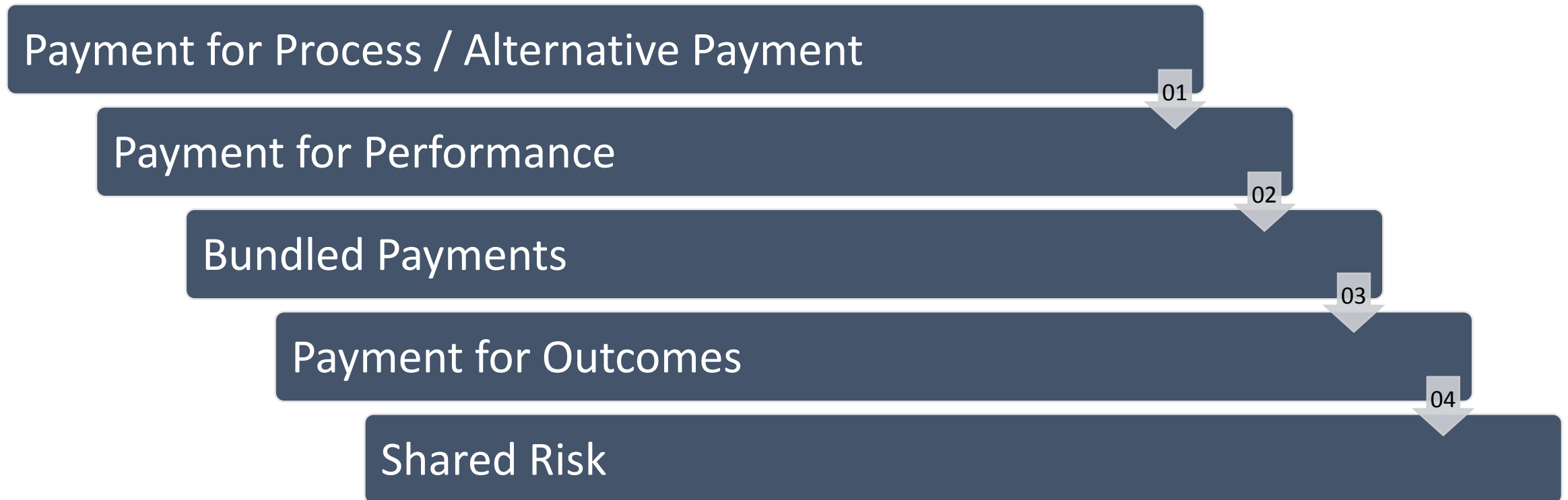
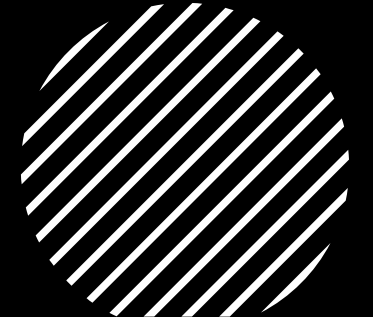
## Measures of Whole Person Care

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- Early Stages
- Focused on Dollars
- Admissions to Hospital and ER
- HHCAHPs – Satisfaction
- Emergent
  - Quality of Life
  - Social Engagement



# The VBP Continuum







# Pennsylvania VBP

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- Physical Health
  - Well Developed
  - 50% required in some VBP
  - Approx 20% in Shared Savings
  - Roll out of Home Health VBP
- Behavioral Health
  - Progressing
  - One on One Programs
  - Less than 25%



# Pennsylvania Homecare VBP



- Process Measures
  - EVV Utilization
  - Utilization Monitoring
  - Start of Services
  - Missed Shifts
- HEDIS Measures
  - Opportunities for Preventive Care
  - Opportunities for Improving Health
- Coordination of Care

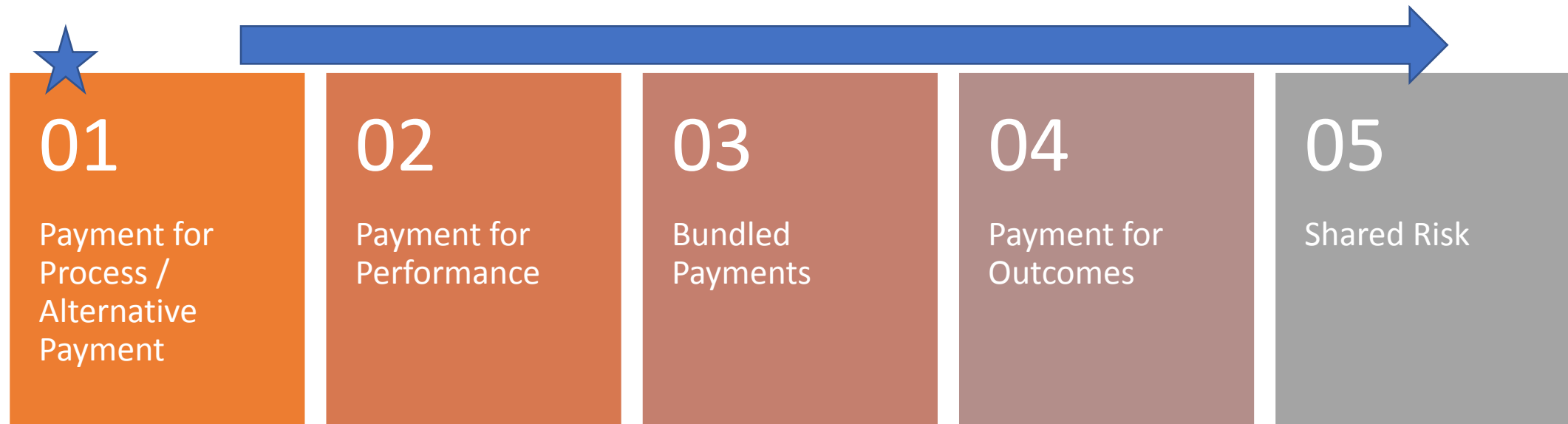


# Pennsylvania Homecare VBP

- More Comprehensive VBP
- Limited Application
- Integrated with Home Health
- Attempt at “Avoidable ER / Hospitalization”
- Complex Care Needs
- Still One On One



# The VBP Continuum



# Other States Homecare VBP

In states where physical health is aligned

- LTSS still aligns with physical health / HEDIS indicators
- Population Health Groups
- CAHPS Data being shared
- Health Information Exchanges (HIE) ER and Hospitalization

In states where fully integrated care is launched

- Monitoring of HIE ER and Hospitalization
- Initial Stages of Clinical Data

Early Stages of Integrating SDOH

No Programs for Monitoring Quality of Life Indicators



# CHC RFI Responses Theme Value Based Payments!

MLTSS 5/12/2023

# Role of Technology

- Lots of Value for EVV
  - Compliance Levels – Visit a Regulator
  - Utilization – Visit an MCO
    - Life cycle of an Authorization!
  - Will One Day Impact Payments
- High Performing Providers
- Other Remote Monitoring Technology

# Coordination of Care

## Significant Role for Homecare

- Front line
- Ability to gather data
- Ability to report

## Early Intervention

## Pathway to Shared Savings



# Home Health VBP

## OASIS Measures

- Discharged to Community - % of events after discharge
- Total Normalized Composite Change in Self-Care

## Claims

- Acute Care Hospitalization (ACH) During the First 60 Days of Home Health
- Emergency Department (ED) Use without Hospitalization During the First 60 Days of Home Health

## HHCAHPS

# HHCAHPS

# Health Information Exchange

Emergency Room Visits

Hospitalizations





# Market Challenges

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- Improving Data Sharing
- Moving Up the VBP Continuum
- Addressing Regulatory Barriers
- Engaging and Empowering Consumers



# Strategies for VBP Implementation

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- Streamlining Models and Incorporating Stakeholder Feedback
- Encouraging Provider Buy In
- Incentives for Non Medical SDOH
- Encouraging Provider Partnerships
- Privatization Trends
- Payvider Trends

# Sources and Research

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[www.theVBPblog.com](http://www.theVBPblog.com)

**the**   
**VBP** from **XTRAGLOBEX**  
 **blog**





# What You Can Do

- Getting To Yes!
- Prepare to Gather and Report Data
- Recognize the Role Your Frontline Staff and Direct Care Workers
- Train Your Team

# Onward!

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